

Angela L. Hostetler CPCU, CIC

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INSURANCE PROFESSIONAL

OBJECTIVE: To secure a position in the Insurance Industry through which my skills and abilities may best be utilized to benefit my employer and enhance my own professional aspirations.

PROFILE: A professional and effectual leader with a proven knowledge of the insurance industry:

- 20+ years of experience in various facets of the Insurance Industry
- Property and Casualty, as well as Life and Health licenses currently held.
- Knowledge of both Personal and Commercial Lines Insurance coverages.
- Honest, hard working, and highly motivated individual

EMPLOYMENT:

MORROW INSURANCE AGENCY 2007 – Present

Commercial Lines Marketing/Sales: Marketing coordinator for three outside producers of small to medium accounts. Submit Applications, Use Company Website Quoting Systems; Prepare Proposals and Coverage Summaries for New Business. Maintain New Business/Prospect Reports for each Producer. Handle inside sales of various Commercial Lines Products. Process New Business and Renewal Policies for delivery. Process/Review Audits for all Commercial Accounts.

CASSADY, NEESER & BRASSEUR INSURANCE AGENCY 1999-2007

Commercial Lines Account Manager/Agent: (2003-2007) Provided support for Commercial Lines Lines Producers through sales of new and service of existing accounts.

Personal Lines Account Manager/Agent: (1999-2003) Sales of various Personal Lines Products. Servicing of existing accounts, including claims handling.

SURPLUS INSURANCE BROKERS AGENCY, INC. 1992-1999

Office/Personal Lines Manager: Responsible for Personal Lines Department production and growth. Performed tasks of interviewing new staff members, separation of staff members and various training throughout the office. Maintained Company/Agent/Broker Relations with various Excess & Surplus Personal Lines insurance carriers, including Lloyds of London.

EDUCATION:

- Awarded CIC designation in 2006
- Awarded CPCU designation in 2001
- Awarded Certificate of General Insurance in 1992
- Completion of various Management and Sales Seminars
- Earned Bachelor of Science Degree from Manchester College,
No. Manchester, IN– Class of 1976
- Graduated from Carson High School
Carson, CA – Class of 1972

REFERENCES: Available upon request.