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# Kimberly Chapman

**MBA, DAE, API, CPIW, AIS**



CANDIDATE FOR NAIW REGION VIII REGIONAL VICE PRESIDENT

**Mentor ~ Encourage ~ Inspire**

Growth, unity, and innovation are vital to our organization. Creating and implementing realistic goals centers our focus on what is really needed to attain these ideals.

During my service as Arizona Council Director, we engaged the principles of Mentor, Encourage and Inspire. Acting on these values allowed us to successfully charter a new association, and our membership grew by over 100%! We came together as a state, greater unity was formed within our membership, and our ties grew stronger. As we became unified, thoughts flowed freely and we were able to implement innovative ideas into successful processes and activities that enhanced our associations.

With the values of Mentor, Encourage, and Inspire, smaller successes were also evident. These included increased networking opportunities, personal and professional member development, and the sharing of best practices.

By bringing the theme of Mentor, Encourage, and Inspire as your Regional Vice President, together we will focus on these vital ideals to move our organization forward. These values will bring with them the momentum and the motivation from previous successes, while building on the foundation that has already been established. Our Region can grow, unify and continue to be innovative in reaching our goals.

There is an energy and synergy that can be realized in our Region. I place a high priority on personal relationships, being approachable, remaining accessible, fostering personal development in others and maintaining a strong sense of vision.

Thank you for your continued support! I look forward to seeing you at our Regional Conference in March and ask for your vote as your Regional Vice President.

[NAIWRVPCandidate@gmail.com](mailto:NAIWRVPCandidate@gmail.com)

480-242-6496

## My Mission...

*My mission is to shape and mentor others by sharing my time, knowledge and passion. I strive to be very positive and creative. I look to expand my talents and opportunities in all areas of my life, being diversified and flexible. My success can be measured by the depth of my relationships with others, by my ability to apply the skills and strengths that I am developing and by the perspective that is used to reach solutions. I strive to anticipate in life, being proactive rather than to be unprepared and become reactive to situations. Being organized and having a strong vision will lead me to accomplish my goals.*

## My Qualifications...

**Education:** 2008 Keller Graduate School of Management  
Masters in Business, with Distinction  
Emphasis in Marketing

2005 DeVry University  
Bachelor of Science, with Honors  
Emphasis in Communication Information Systems

**Insurance Education:** 2009 Marketing That Matters Workshop (Instructor)  
2008 Leadership and Ethics Seminar  
Leadership One on One Seminar  
2007 Business Ethics  
E&O Hotspots  
ABCs of Time Management Workshop  
Ethics Workshop  
Leadership Development Workshop (Instructor)  
Instructor Certification  
2006 Let's Talk Coverage - Personal Lines (Instructor)

**Awards And Recognition:** 2009 Underwriting Webcast Presenter - USAA  
AAMGA Award - Arizona Council of NAIW  
2008 5 Star Service Award of Excellence - USAA  
2007 AAMGA Award - Region VIII, NAIW  
Member of the Year - Tri-City Plus Association of Insurance Professionals  
President's Club - USAA  
Innovator's Forum - USAA  
2006 President's Club - USAA

**NAIW Credentials:** Regional Committees Chaired: Minutes Chair  
Regional Committees: CWC  
Regional Instructor  
Arizona Council Director 2007/2008, 2008/2009  
Arizona Council Public Relations Chair 2006/2007  
Council Committees Chaired: Protocol, Minutes  
Council Committees: First Timers  
Council Instructor  
Local Committees Chaired: Finance, Education, Safety, Public Relations, Hospitality

**Professional Memberships:** NAIW (International)  
CPCU Society (Candidate Member)  
Toastmasters, International

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